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FEB 18 1936

WHOLESALE PRICE LIST



SPRING 1936



Hess' Nurseries

MOUNTAIN VIEW, NEW JERSEY

Location : Totowa Road

Opposite Passaic County Golf Course

One mile East of Mountain View

Phone, Mountain View 8-0780



Member -

American Association of Nurserymen.

New Jersey Association of Nurserymen.

LINING OUT STOCK

| | | 100 | 1000 |
|-------------------------------------|-----------------|--------|---------|
| <i>Abies concolor</i> | 6 — 8 in. sdlg | \$2.50 | \$20.00 |
| <i>Acer palmatum</i> | 4 — 6 in. sdlg | 2.00 | 15.00 |
| <i>Berberis thunbergii</i> — 1 year | 6 — 10 in. sdlg | 1.00 | 8.00 |
| <i>Ilex crenata</i> | 6 — 8 in. sdlg | 2.50 | 20.00 |
| <i>Laburnum vulgare</i> | 6 — 8 in. sdlg | 2.00 | 15.00 |
| <i>Picea excelsa</i> | 4 — 8 in. sdlg | 1.50 | 12.00 |
| <i>Picea pungens</i> | 4 — 6 in. sdlg | 2.00 | 15.00 |
| <i>Pinus mughus</i> | 2 — 4 in. sdlg | 2.50 | 20.00 |
| <i>Pinus nigra austriaca</i> | 4 — 6 in. sdlg | 2.00 | 15.00 |
| <i>Pinus resinosa</i> | 4 — 6 in. sdlg | 2.50 | 20.00 |
| <i>Pinus strobus</i> | 4 — 6 in. sdlg | 2.50 | 20.00 |
| <i>Thuja occidentalis</i> | 6 — 8 in. sdlg | 2.50 | 20.00 |
| <i>Tsuga diversifolia</i> | 4 — 6 in. sdlg | 4.00 | 30.00 |

ROOTED CUTTINGS

The following were made during the season 1934-'35, and potted summer 1935 they are overwintered in outside frames. All are 2½ inch pots.

| | 10 | 100 |
|--|--------|---------|
| <i>Ilex crenata</i> bullata | \$1.00 | \$ 9.00 |
| <i>Juniperus chinensis</i> pfitzeriana ✓ | 1.00 | 9.00 |
| <i>Juniperus communis</i> aurea | 1.00 | 9.00 |
| <i>Juniperus communis</i> depressa plumosa | 1.00 | 8.50 |
| <i>Juniperus communis</i> hyberica | 1.00 | 9.00 |
| <i>Juniperus communis</i> suecica | 1.00 | 9.00 |
| <i>Juniperus excelsa</i> stricta | 1.00 | 9.00 |
| <i>Juniperus horizontalis</i> Bar Harbor | 1.00 | 9.00 |
| <i>Juniperus horizontalis</i> glauca Wiltoni | 1.00 | 9.00 |
| <i>Juniperus sabina</i> ✓ | 1.00 | 9.00 |
| <i>Retinospora</i> filifera aurea | 1.50 | 12.50 |
| <i>Retinospora</i> pisifera | 1.00 | 9.00 |
| <i>Retinospora</i> pisifera aurea ✓ | 1.00 | 9.00 |
| <i>Retinospora</i> plumosa | 1.00 | 9.00 |
| <i>Retinospora</i> plumosa aurea | 1.00 | 9.00 |
| <i>Retinospora</i> plumosa lutescens | 1.00 | 9.00 |
| <i>Taxus cuspidata</i> nana | 1.00 | 9.00 |
| <i>Taxus media</i> hicksii | 1.00 | 9.00 |
| <i>Thuja occidentalis</i> compacta | 1.00 | 9.00 |
| <i>Thuja occidentalis</i> globosa | 1.00 | 9.00 |
| <i>Thuja occidentalis</i> globosa novum | 1.00 | 9.00 |
| <i>Thuja occidentalis</i> lutea B & A type | 1.00 | 9.00 |
| <i>Thuja occidentalis</i> pyramidalis | 1.00 | 9.00 |
| <i>Thuja occidentalis</i> vervaeneana | 1.00 | 9.00 |
| <i>Thuja occidentalis</i> wareana | 1.00 | 9.00 |

In lots of 500 or more in one or assorted varieties the price will be \$85.00 per 1000.

The following are three years old, twice transplanted cuttings, growing in beds, with plenty of room for development.

| | 10 | 100 |
|--|-------------|--------|
| <i>Erica carnea</i> | 6 — 8 in. | \$2.00 |
| <i>Juniperus communis</i> aurea | 8 — 10 in. | 2.25 |
| <i>Juniperus communis</i> depressa plumosa | 8 — 10 in. | 2.00 |
| <i>Juniperus communis</i> hyberica | 10 — 12 in. | 2.25 |
| <i>Juniperus excelsa</i> stricta | 6 — 8 in. | 2.25 |
| <i>Juniperus horizontalis</i> Bar Harbor | 8 — 10 in. | 2.00 |
| <i>Retinospora</i> filifera aurea | 10 — 12 in. | 2.75 |
| <i>Retinospora</i> squarrosa nana | 6 — 8 in. | 2.25 |
| <i>Thuja occidentalis</i> globosa novum | 6 — 8 in. | 2.25 |
| <i>Thuja occidentalis</i> globosa | 6 — 8 in. | 2.25 |
| <i>Thuja occidentalis</i> recurva nana | 6 — 8 in. | 2.75 |

We list below a nice assortment of Phlox in root-cutting plants for delivery about April 15th at \$3.00 per 100, \$25.00 per 1000.

| | |
|--------------------|--------------------------|
| • B. Comte | • Mrs. Milly Van Hoboken |
| Elizabeth Campbell | • Mrs. Scholten |
| • Ethel Pritchard | Painted Lady |
| Henry Murger | • Paul Hoffman |
| Karl Foerster | Rheinlander |
| • Leo Schlagater | • Thor |
| Mia Ruys | |

Varieties marked * can be supplied in 1 year old plants at \$7.00 per 100, \$60.00 per 1000.

GRAFTED STOCK

| | 10 | 100 |
|---------------------------------------|--------|---------|
| Acer dissectum atropurpureum | \$2.25 | \$20.00 |
| Acer polymorphum atropurpureum | 2.25 | 20.00 |
| Biota aurea nana | 2.25 | 20.00 |
| Cornus florida rubra | 2.25 | 20.00 |
| Cryptomeria lobbi compacta | 2.25 | 20.00 |
| Fagus sylvatica heterophylla | 2.25 | 20.00 |
| Fagus sylvatica Riversi | 2.25 | 20.00 |
| Magnolia haleana stellata | 2.75 | 25.00 |
| Magnolia soulangeana | 2.75 | 25.00 |
| Magnolia soulangeana nigra | 2.75 | 25.00 |
| Picea pungens Kosteri | 3.00 | 25.00 |
| Pinus glauca conica | 3.00 | 25.00 |
| Rhododendron Hybrids in variety | 4.50 | 40.00 |
| Taxus media Hicksi | 2.75 | 25.00 |
| Taxus media Browni | 2.75 | 25.00 |
| Taxus media Hatfieldi | 2.75 | 25.00 |
| Thuja occidentalis Elegantissima | 2.25 | 20.00 |
| Thuja occidentalis Lutea Geo. Peabody | 2.25 | 20.00 |
| Thuja occidentalis Rosenthali | 2.25 | 20.00 |
| Thuja occidentalis sibirica | 2.25 | 20.00 |
| Tsuga canadensis pendula | 2.75 | 25.00 |
| Viburnum Carlesii | 2.25 | 20.00 |

AZALEAS in 2 and 2 1/4 inch pots

| | 10 | 100 | 1000 |
|---------------------|--------|--------|---------|
| Azalea calendulacea | \$1.00 | \$7.50 | |
| Azalea hinodegiri | .75 | 6.00 | \$50.00 |
| Azalea kaempferi | 1.00 | 7.50 | |
| Azalea mollis | 1.00 | 7.50 | |
| Azalea macronulata | 1.00 | 7.50 | |
| Azalea poukhanensis | 1.00 | 7.50 | |

HEDERA HELIX BALTIKA - Hardy Baltic Ivy

2 1/4 inch pots, 3 plants to the pot \$6.50 per 100

EVERGREENS FOR LANDSCAPE PLANTING

| | 10 | 100 |
|----------------------------------|-----------------------|----------|
| Juniperus chinensis argentea | 2 1/2 - 3 ft. \$12.50 | \$100.00 |
| Juniperus chinensis argentea | 3 - 4 ft. 15.00 | 125.00 |
| Juniperus columnaris glauca | 4 - 5 ft. 15.00 | 135.00 |
| Juniperus columnaris glauca | 5 - 6 ft. 20.00 | 175.00 |
| Juniperus columnaris glauca | 6 - 7 ft. 25.00 | 225.00 |
| Juniperus columnaris viridis | 5 - 6 ft. 20.00 | 175.00 |
| Juniperus columnaris viridis | 6 - 7 ft. 25.00 | 225.00 |
| Juniperus chinensis neaboriensis | 3 - 4 ft. 12.50 | 100.00 |
| Juniperus chinensis pfitzeriana | 18 - 24 in. 8.50 | 75.00 |
| Juniperus chinensis pfitzeriana | 2 - 3 ft. 10.00 | 90.00 |
| Juniperus squamata meyeri | 15 - 18 in. 5.00 | 45.00 |
| Juniperus squamata meyeri | 18 - 24 in. 7.50 | 65.00 |

EVERGREENS FOR LANDSCAPE PLANTING—Continued

| | | | 10 | 100 |
|--|-----------|----------|---------|----------------|
| <i>Juniperus virginiana</i> Burki | 5 | — 6 ft. | \$17.50 | \$150.00 |
| <i>Juniperus virginiana</i> Burki | 6 | — 7 ft. | 20.00 | 175.00 |
| <i>Juniperus virginiana</i> glauca | 5 | — 6 ft. | 20.00 | |
| <i>Juniperus virginiana</i> glauca | 6 | — 7 ft. | 25.00 | |
| <i>Juniperus virginiana</i> ketelceri | 5 | — 6 ft. | 20.00 | |
| <i>Juniperus virginiana</i> ketelceri | 6 | — 7 ft. | 25.00 | |
| <i>Juniperus virginiana</i> kosteriana | 18 | — 24 in. | 8.50 | 75.00 |
| <i>Juniperus virginiana</i> kosteriana | 2 | — 3 ft. | 10.00 | 90.00 |
| <i>Magnolia soulangeana</i> | 18 | — 24 in. | 7.50 | |
| <i>Magnolia soulangeana</i> | 2 | — 3 ft. | 10.00 | |
| <i>Magnolia soulangeana</i> nigra | 18 | — 24 in. | 7.50 | 65.00 |
| <i>Magnolia soulangeana</i> nigra | 2 | — 3 ft. | 10.00 | 90.00 |
| <i>Magnolia stellata</i> | 18 | — 24 in. | 10.00 | |
| <i>Magnolia stellata</i> | 2 | — 3 ft. | 12.50 | |
| <i>Picea pungens</i> | 15 | — 18 in. | 4.50 | 40.00 |
| <i>Picea pungens</i> | 18 | — 24 in. | 6.00 | 50.00 |
| <i>Retinospora filifera</i> | 4 | — 5 ft. | 17.50 | |
| <i>Taxus media</i> Hatfieldi | 2 | — 3 ft. | 20.00 | |
| <i>Taxus media</i> | 15 | — 18 in. | 6.00 | 50.00 |
| <i>Taxus hunnewelliana</i> | 15 | — 18 in. | 6.00 | 50.00 |
| <i>Taxus cuspidata</i> | 15 | — 18 in. | 6.00 | 50.00 |
| <i>Thuja occ. douglasii</i> pyramidalis | 4 | — 5 ft. | 9.00 | |
| <i>Thuja occ. elegantissima</i> | 3 | — 4 ft. | 7.50 | 60.00 |
| <i>Thuja occ. elegantissima</i> | 4 | — 5 ft. | 10.00 | |
| <i>Thuja occ. pyramidalis</i> | 3 | — 4 ft. | 7.50 | |
| <i>Thuja occ. pyramidalis</i> | 4 | — 5 ft. | 10.00 | |
| <i>Thuja occ. Riversi</i> | 3 | — 4 ft. | 7.50 | |
| <i>Thuja occ. Rosenthali</i> | 2 | — 3 ft. | 7.50 | |
| | | | 10 | 100 |
| | | | | 1000 |
| <i>Thuja occ. Rosenthali</i> | 3—4 ft. | | \$9.00 | |
| <i>Thuja occ. vervaeneana</i> | 3—4 ft. | | 7.50 | |
| <i>Thuja occ. vervaeneana</i> | 4—5 ft. | | 10.00 | |
| <i>Tsuga canadensis</i> pendula | 15—18 in. | | 15.00 | |
| <i>Vinca minor</i> (Transplanted clumps) | | | .80 | \$7.50 \$65.00 |

TERMS.

Prices in this list are net cash, but the usual terms will be extended to those of established credit. No goods send C. O. D. unless 25% of amount is send with order. Five of one kind will be billed at the 10 rate, 25 at the 100 rate, 250 at the 1000 rate.

Cost of packing, and where truck delivery is requested, are additional; all prices are understood F. O. B. our nurseries.

From those not acquainted with our stock a trial order will be appreciated.



Hess' Nurseries
Mountain View
New Jersey

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